1	CHIEF JUDGE CHACKIN: You're excused, thank you.
2	THE WITNESS: Thank you.
3	(Witness excused.)
4	CHIEF JUDGE CHACKIN: All right, we'll go off the
5	record and be back at 2 p.m.
6	(Whereupon, at 11:40 a.m., the hearing was
7	recessed, to reconvene at 2:00 p.m. this same day, Thursday,
8	January 14, 1999.)
9	
10	

1	<u>AFTERNOON SESSION</u>
2	2:00 p.m.
3	CHIEF JUDGE CHACKIN: Next witness?
4	MR. SHAINIS: Yes.
5	CHIEF JUDGE CHACKIN: Would you please stand up
6	and raise your right hand?
7	Whereupon,
8	DEBORAH MARSHALL
9	having been first duly sworn, was called as a witness
10	herein, and was examined and testified as follows:
11	CHIEF JUDGE CHACKIN: Please be seated.
12	DIRECT EXAMINATION
13	BY MR. SHAINIS:
14	Q Ms. Marshall, could you state your full name for
15	the record?
16	A Deborah Kay Marshall.
17	Q And, what is your address?
18	A 1301 East Avenue I, Lancaster, California.
19	Q Could you state your current employment?
20	A Southland Communications, sales rep.
21	Q All right, and how long have you been with
22	Southland Communications?
23	A On and off, 14 years.
24	Q Could you list for me, provide a list to the best
25	of your ability, of all the positions you've had with
	Heritage Reporting Corporation (202) 628-4888

- 1 Southland?
- 2 A Yes, I was in accounting. I did data entry after
- 3 we had had a severe earthquake. I was service writer,
- 4 service manager, and now I'm in sales.
- 5 Q You mentioned the earthquake.
- 6 A Yes.
- 7 Q Could you provide the date of the earthquake?
- 8 A January 17, 1994, 4:41 a.m.
- 9 (Laughter.)
- 10 Q Okay. Did Southland have any damage as a result
- 11 of the earthquake?
- 12 A Lots.
- 13 Q Could you describe the extent of the damage, or
- 14 the nature of the damage?
- 15 A Everything. Cubicles were smashed and caved in on
- 16 top of one another, on top of computer systems or
- 17 telephones. Our stock room had shelves, racks that we had
- 18 built in there, where the radios were all kept. They were
- 19 all caved in on top of one another. We couldn't even enter
- 20 that room.
- The sales floor, where we kept all the radios in
- 22 showcases, the showcases were all smashed and broken and
- 23 radios were pretty much on the ground, with everything on
- 24 top of them. When we went back into the Tech Rooms, we
- found the same thing. The tech benches were all knocked

- over, the equipment all knocked over. Things were broken.
- 2 I mean, it was disaster. We even looked at cracks in the
- 3 walls, cracks in the floor.
- 4 Q You mentioned damage to the computer?
- 5 A Yes.
- 6 Q Subsequent to the earthquake, were you able to use
- 7 the computer?
- 8 MR. SCHAUBLE: Objection to the computer.
- 9 Reference to a specific computer?
- 10 BY MR. SHAINIS:
- 11 Q The computer system that was in place at Southland
- 12 --
- 13 A Yes?
- 14 Q -- were you able to use it?
- 15 A No.
- 16 CHIEF JUDGE CHACKIN: Why couldn't you use it?
- 17 THE WITNESS: The main server took a crash, took a
- 18 bad hit. We couldn't do anything with the computer. The
- 19 main server was down.
- 20 BY MR. SHAINIS:
- Q Was a new computer system acquired?
- 22 A Yes, it was.
- 23 Q And, the earthquake took place in January. When
- 24 was the new computer system acquired?
- 25 A I believe it was acquired the end of February and

- we got it up and running by April.
- Q When you say up and running, what do you mean?
- 3 A Well, we had bought it, but we didn't have the
- 4 computer guy to come over right away, so it sat, literally,
- 5 on a desk, unopened.
- 6 Q And, did you have any duties with respect to the
- 7 new computer system?
- 8 A Yes, I did. I had to do all the data entry.
- 9 Q How did you do the data entry?
- 10 A From the customer files.
- 11 Q When you say files, you're talking about paper
- 12 files?
- 13 A Yes, paper files.
- 14 Q And, how long did that take you, to input the
- 15 data?
- 16 A About three months.
- 17 Q Was the data that you had available to you
- 18 complete?
- 19 A Some was, some wasn't.
- 20 O Do you have any knowledge concerning the amount of
- 21 radios that were in the inventory of Southland or Lucky's?
- 22 CHIEF JUDGE CHACKIN: At what time?
- BY MR. SHAINIS:
- Q Prior to the earthquake?
- 25 MR. SCHAUBLE: Immediately prior to the

٦	oarthaual	703
1	earthquak	Ke r
2		BY MR. SHAINIS:
3	Q	Immediately prior to the earthquake?
4	A	I'd seen them, yeah. I can guesstimate how many
5	there wer	ce.
6	Q	Well, don't guess. Can you estimate?
7	Α	Estimate?
8	Q	Estimate, do not guess.
9	A	About 1,500.
10	Q	And, would you estimate after the earthquake how
11	many	
12	Α	About 500
13		MR. SCHAUBLE: At what point after the earthquake?
14		BY MR. SHAINIS:
15	Q	Sixty days after the earthquake?
16	А	About 500.
17	Q	Would this be an amount that would currently be
18	kept on h	nand today?
19	А	Yes.
20	Q	Do you know Kevin Hessman?
21	А	Yes.
22	Q	How do you know Mr. Hessman?
23	А	I worked with him.
24	Q	He started working at Southland or Lucky's after
25	you were	working there, is that correct?

1	А	Yes.
2	Q	And, did you ever know Mr. Hessman to tell a lie?
3		MR. SCHAUBLE: Objection, Your Honor.
4		CHIEF JUDGE CHACKIN: Sustained.
5		BY MR. SHAINIS:
6	Q	Can you tell me your opinion as to his reputation
7	for vorac	ity in the workplace?
8		MR. SCHAUBLE: Objection.
9		CHIEF JUDGE CHACKIN: Sustained. If you can come
10	up with s	pecific incidents, go ahead.
11		MR. SHAINIS: Your Honor, if I've asked this
12	question,	I apologize.
13		BY MR. SHAINIS:
14	Q	Did Mr. Hessman ever lie to you?
15		MR. SCHAUBLE: Objection, Your Honor. Again, we
16	reiterate	the objection here that it is the Bureau's
17	position	that if Mr. Kay wished to impeach Mr. Hessman or
18	any other	witness, that they should have asked these
19	questions	of Mr. Hessman or the corresponding witness on
20	cross-exa	mination, under Rule 608(b) of the Federal Rules of
21	Evidence,	and give him an opportunity to state or explain

As the record stands now, if the witness is
allowed to answer this question, we have a position where we
have a testimony here and the Bureau is faced with having to

22

his position.

- 1 recall a witness back from California or have the record lie
- 2 as it is, with no opportunity to let the witness explain.
- 3 Particularly in a case such as this, where the
- 4 first time we talked to Ms. Marshall was just this morning,
- 5 I don't think it's either appropriate or equitable to allow
- 6 impeachment testimony to come in at this stage of the
- 7 proceeding.
- 8 CHIEF JUDGE CHACKIN: Well, I have to hear the
- 9 testimony. If a question is put to her, where I feel it's
- 10 proper, I'll permit it. If you feel afterwards that there's
- 11 a basis for your contending that Federal Rules apply, then
- 12 you can make it. But, I don't know what it's all about,
- 13 yet. If it's an objection to the question did he ever lie
- 14 to you, I'll sustain that objection. If he wants to go into
- his dealings with Mr. Hessman and how she had to deal with
- him and what happened in certain circumstances, we'll see
- 17 where we go from there. I'm not going to permit a question
- 18 like that, whether he ever lied to her. If he wants to
- develop the facts, I'll see where it goes.
- BY MR. SHAINIS:
- 21 Q All right, Ms. Marshall, could you explain your
- dealings on a day to day basis with Mr. Hessman?
- 23 A Yes, any time we'd have a customer come in and
- order parts, I'd have to go in there and get the parts
- 25 through Kevin. He took care of all inventory and stock.

Τ.	Q	And, was your relationship with Mr. Hessman
2	cordial?	
3		MR. SCHAUBLE: Objection, relevance.
4		CHIEF JUDGE CHACKIN: Overruled.
5		THE WITNESS: Yes.
6		BY MR. SHAINIS:
7	Q	Could you rely on the information that Mr. Hessman
8	provided	you?
9	A	No.
10		MR. SCHAUBLE: Objection.
11		CHIEF JUDGE CHACKIN: Overruled.
12		THE WITNESS: No.
L3		BY MR. SHAINIS:
L 4	Q	Thank you. Can you give me an instance where
15	informati	on was provided that you could not rely upon?
16	A	I'd ask him for parts. He'd ignore my request.
17	Without b	eing able to get, in fact, whether we had it in
18	stock or	not, it was a complication between me and the
19	customers	•
20	Q	Did you ever bring any complaints about Mr.
21	Hessman t	o any of your superiors?
22		MR. SCHAUBLE: Objection.
23		CHIEF JUDGE CHACKIN: Overruled.
24		THE WITNESS: Yes, I did.

BY MR. SHAINIS:

25

- 1 Q Who did you bring these complaints to?
- 2 A Roy Jensen.
- 3 Q And, what was the nature of the complaints?
- 4 A That he wouldn't listen, wouldn't do anything when
- 5 we requested things from him. He wasn't doing his job.
- 6 Q Did you ever complain to Mr. Jensen or anyone else
- 7 that Mr. Hessman was not, had lied to you or was not honest
- 8 with you?
- 9 A Yes.
- 10 Q When was that complaint made, approximately?
- 11 A The first time I complained about it was
- 12 approximately three months after he had started in the
- 13 stockroom.
- 14 Q Do you remember the complaint?
- 15 A That he was ignoring requests and then when he was
- being asked about the request, he denied things.
- 17 Q Did you complain to anyone else besides Mr.
- 18 Jensen?
- 19 A Yes.
- 20 O Who was that?
- 21 A James Kay.
- 22 Q And, the same complaint to Mr. Kay that you made
- 23 to Mr. Jensen?
- 24 A Yes.
- 25 Q And, you mentioned Mr. Roy Jensen. Who was Mr.

1 Jensen? Α At that time, he was service manager. 3 0 He was your superior? Α Yes. 4 5 What was your relationship with Mr. Jensen? 0 MR. SCHAUBLE: Objection. 6 7 CHIEF JUDGE CHACKIN: To what? I'm not sure. The question is MR. SCHAUBLE: 8 9 vaque. In what sense does he mean relationship? 10 MR. SHAINIS: I'll withdraw the question. 11 CHIEF JUDGE CHACKIN: All right. BY MR. SHAINIS: 12 13 Did you have a cordial relationship with Mr. Q 14 Jensen? 15 Α Yes. And, did you ever complain to anyone about Mr. 16 Q 17 Jensen? 18 Α No. 19 Q Were you satisfied with the way Mr. Jensen handled your complaints --20 21 Α No. -- concerning Mr. Hessman? 22 0 Mr. Hessman? No. 23 Α 24 Q And, why were you not satisfied? 25 MR. SCHAUBLE: Objection, irrelevant. Heritage Reporting Corporation (202) 628-4888

- 1 CHIEF JUDGE CHACKIN: Overruled. I'll permit
- this. I agree with you that so far, nothing has been
- developed that affects my estimate of impeachment. But,
- 4 this is counsel's case. I'll let him proceed.
- 5 MR. SHAINIS: Thank you.
- 6 MR. SCHAUBLE: Very well, Your Honor. I'll just
- 7 note a continuing objection to this.
- 8 CHIEF JUDGE CHACKIN: Well, let's find out where
- 9 they're going here. I'm not going to interject each time.
- 10 THE WITNESS: Can you ask that again?
- BY MR. SHAINIS:
- 12 Q Yes. I had asked you if you were, just to
- paraphrase, I had asked you if you felt Mr. Jensen
- 14 satisfactorily handled your complaints concerning Mr.
- 15 Hessman and you answered, I believe, no?
- 16 A No.
- 17 Q And, then, the next question was, could you
- 18 explain why you were not satisfied?
- 19 A Because I didn't feel Roy was doing anything as
- far as the problem with Hessman. That's why I went to James
- 21 Kay.
- Q Could you tell me, based on your experience in the
- workplace as to, in your opinion, whether Mr. Hessman and
- Mr. Jensen had a reputation for telling the truth?
- MR. SCHAUBLE: Objection.

1		CHIEF JUDGE CHACKIN: Sustained.
2		
3		BY MR. SHAINIS:
4	Q	Are you aware of any security work that was done
5	by Mr. Jer	nsen while he was working for Lucky's or Southland?
6	A	Yes.
7	Q	And, how did you become aware of that?
8	A	Overhear him talking about it.
9	Q	Did he have his own company, do you know?
10	А	Not that I was aware.
11	Q	Did I ask you this about Mr. Hessman?
12	А	You said that about Mr. Jensen.
13	Q	I'm sorry, did Mr. Hessman, was he involved in any
14	security v	work while he was
15	А	I know he was working for a security company on
16	the side,	yes.
17	Q	Did either of them have use of radios while they
18	were doing	g the security work?
19	А	Yes.
20	Q	And, you know that from personal knowledge?
21	А	Yes. I filled out the rental form.
22	Q	I see. This is for each of them?
23	А	Only Hessman. Only for Hessman. I don't know
24	about Jen	sen.
25	Q	I see, thank you. How often do you have dealings
		Heritage Reporting Corporation (202) 628-4888

- with Mr. Kay during the course of a work day? Do you see
- 2 him on a daily basis?
- 3 A Yes, I do.
- 4 Q And, would your answer be the same if I asked you
- 5 that question prior to the earthquake?
- 6 A Yes, it would.
- 7 Q Prior to the earthquake, what was the nature of
- 8 your dealings with Mr. Kay?
- 9 A Basically, I would let him know if we had problems
- 10 with a customer. One that was having problems with the
- 11 frequency, couldn't get in. Then I would go to Jim
- 12 regarding that problem.
- 13 O And --
- 14 A Otherwise, it would be just things with the work
- shop, any problems going on.
- 16 O And, would you tell us how Mr. Kay would react to
- your bringing these matters to his attention? Now, this is
- 18 prior to the earthquake.
- 19 A He'd take care of them right away.
- 20 Q And, was there any change subsequent to the
- 21 earthquake in Mr. Kay's handling of things?
- 22 A Yes.
- 23 Q Can you tell us what the nature of the change was?
- A He was impatient with me, would yell at me because
- I was coming to even walk in his office. Just seemed

	2295
1	preoccupied.
2	Q And, how long did this go on after the earthquake?
3	A Still is.
4	MR. SHAINIS: Just one moment, Your Honor.
5	BY MR. SHAINIS:
6	Q The data entry that you testified to, that you
7	did, was that after the purchase of the DOS system you were
8	entering?
9	A Yes.
10	MR. SHAINIS: No further questions.
11	CHIEF JUDGE CHACKIN: Cross?
12	MR. SCHAUBLE: Your Honor, I think initially I'd
13	like to move to strike the witness's testimony concerning
14	Mr. Hessman and Mr. Jensen, with the exception of the
15	testimony concerning any security work that may have been
16	done, on the grounds that no showing that this relates to
17	bias, impeachment or any of the other issues in this case.
18	CHIEF JUDGE CHACKIN: Overruled.
19	MR. SCHAUBLE: Okay.
20	CROSS-EXAMINATION
21	BY MR. SCHAUBLE:
22	Q Good afternoon, Ms. Marshall.

until the earthquake until the new computer system was

Now, do I understand correctly that from the time

23

24

25

Α

Good afternoon.

- installed, Lucky's, I mean, Southland did not have an
- 2 operating computer system?
- 3 A Correct.
- 4 Q That was a period of approximately three months?
- 5 A Correct.
- 6 Q Now, is it correct that Southland and Lucky's Two-
- 7 Way Radio shared the same computer system?
- 8 A Yes, they did.
- 9 Q So, it would be correct that both Southland and
- 10 Lucky's did not have a computer system during this three
- 11 month period?
- 12 A Correct.
- 13 Q Now, is it correct that one of the functions of
- the billing system, of the computer system, was billing,
- 15 correct?
- 16 A Correct.
- 17 Q And, during the time the computer system was out
- of service, was Southland able to bill its customers?
- 19 A I don't know. Not by computer.
- 20 O Do you know whether any billing took place at
- 21 Southland?
- 22 A I don't know.
- 23 Q Do you know whether during this period, whether
- 24 Lucky's was able to --
- 25 A I don't know.

- 1 Q -- affect its billing?
- 2 A I don't know.
- Now, you testified concerning data entry that you
- 4 performed. Was that data relating to Southland
- 5 Communications?
- 6 A Yes.
- 7 Q Did you also do data entry with respect to Lucky's
- 8 Two-Way Radio?
- 9 A Yes.
- 10 Q Where did you obtain the data to re-enter into the
- 11 computer?
- 12 A Customer files that we were able to get back
- 13 organized.
- 14 Q These were paper files?
- 15 A Correct.
- 16 Q Now, I believe you testified, and correct me if
- 17 I'm wrong, that you had personal knowledge that Mr. Hessman
- 18 was conducting, was operating a security company on the
- 19 side, correct?
- 20 A Correct.
- Q What was the basis of that personal knowledge?
- 22 A A, I rented radios to him for the security
- 23 company. He openly admitted it to me before. He told me
- 24 himself.
- 25 Q Do you recall how many radios he rented?

- 1 A The first time, he rented only four.
- Q Were there multiple occasions?
- 3 A Yes.
- 4 Q Do you recall how many he rented on subsequent
- 5 occasions?
- 6 A I can think of three times I helped him after that
- 7 myself.
- 8 Q Do you recall how many radios he rented on
- 9 subsequent occasions?
- 10 A The second time, he rented again four. The third
- 11 time he rented six, and the fourth time he rented six.
- 12 Q Do you recall in what time period he rented these
- 13 radios?
- 14 A They were always over the weekend. He'd rent them
- on Friday and return them on Monday when he came back to
- 16 work.
- 17 Q Now, Mr. Hessman's position at Southland was a
- 18 full-time position, Monday through Friday, correct?
- 19 A Correct.
- 20 Q Do you have any knowledge as to where he was
- 21 conducting the security work?
- 22 A Metro Security.
- 23 CHIEF JUDGE CHACKIN: What do you mean, Metro
- 24 Security?
- THE WITNESS: That is a company name.

1 CHIEF JUDGE CHACKIN: Oh, that is a company? 2 Okay. 3 BY MR. SCHAUBLE: 4 Was Mr. Hessman the owner or an employee of this 5 Q company? 6 As far as I know, just employee. 7 Α 8 0 Okay. Do you know where Metro Security is located? 9 10 Α Just had a company name. Do you know what sort of work Mr. Hessman did for 11 12 Metro Security? He said security. 13 Α Do you know what sort of functions he --14 Q 15 Α No, I didn't discuss it. Just said he was doing 16 security. Do you recall if this was toward the beginning or 17 0 the end of --18 Towards the end. 19 Α -- Mr. Hessman's employment --20 Q Towards the end. 21 Α In 1993, to your knowledge, would that be the 22 Q right time? 23 As far as I can remember, yes. 24 Now, Ms. Marshall, your testimony was, after the 25 0

- 1 earthquake -- your estimate was, there were about 500 radios
- 2 in the inventory?
- 3 A Right.
- 4 Q Would that include new radios, used radios and the
- 5 rental fleet?
- 6 A That's used and basically rentals, not used -- or,
- 7 not new.
- 8 Q Do you know if there were any radios that were
- 9 segregated or specifically set out to be as rental radios?
- 10 A Yes.
- 11 Q Do you recall approximately how many of those
- 12 radios there were?
- 13 A That we have?
- 14 Q That you had at the time?
- 15 A At that time? About 500.
- 16 O So, all the used radios were set out to be used as
- 17 rental radios?
- 18 A Yes.
- 19 Q Do you have any estimate as to, again, the same
- 20 time frame, after the earthquake, as to approximately how
- 21 many radios would be out at any given time?
- 22 A At any given time? We'd have at least half of
- 23 them gone.
- Q I'm sorry, I didn't hear the last part?
- A At any given time, at least half the rental radios

- 1 would be gone.
- 2 Q And, being used by customers?
- 3 A Being in use, correct.
- 4 Q Now, you testified concerning rental tickets.
- 5 A Invoices.
- 6 O Rental invoices. Is it correct that when Mr.
- 7 Hessman would charge out these radios, you would write up a
- 8 rental invoice for the use of those radios?
- 9 A Yes.
- 10 Q And, as a matter of fact, it's correct that
- whenever anybody, the customer, rented radios, a rental
- invoice would be written up?
- 13 A Correct.
- 14 Q And, you would be one of the people who would
- 15 write such invoices, correct?
- 16 A Correct.
- 17 MR. SCHAUBLE: Your Honor, if I may approach the
- 18 witness?
- 19 CHIEF JUDGE CHACKIN: Yes.
- 20 MR. SCHAUBLE: I'm showing her what's been
- 21 received as Kay Exhibit 52.
- BY MR. SCHAUBLE:
- 23 Q If I could just ask you to generally review it,
- take a moment to review the exhibit. My question to you is,
- do you recognize these documents as a form of rental

- invoices that was used by Southland Communications?
- 2 A Yes, I do.
- Once you wrote a rental invoice for a customer,
- 4 what would you do?
- 5 A It would go into a file that they have for rentals
- and it would also be entered into a computer.
- 7 Q What sort of computer entry would be made with
- 8 respect to rentals?
- 9 A Make, model of radio, customer name, date.
- 10 Q Now, would this be considered a Southland record
- or a Lucky's record?
- 12 A Southland.
- 13 Q To your knowledge, would that computer record
- 14 still exist today?
- 15 A As far as I know, yes.
- 16 CHIEF JUDGE CHACKIN: What years are we talking
- 17 about?
- MR. SCHAUBLE: I believe we're talking about '93,
- 19 Your Honor.
- THE WITNESS: Before the earthquake, yes.
- 21 CHIEF JUDGE CHACKIN: No, no, the records are
- 22 today for the invoices issued before --
- THE WITNESS: The invoices --
- 24 CHIEF JUDGE CHACKIN: Pardon me?
- THE WITNESS: The invoices still exist, but

- they're no longer inputted in the computer.
- BY MR. SCHAUBLE:
- 3 Q So, the invoices would still exist, however, any
- 4 computer records would no longer exist?
- 5 A Correct.
- 6 MR. SCHAUBLE: One moment, Your Honor.
- 7 CHIEF JUDGE CHACKIN: Yes.
- 8 (Pause.)
- 9 MR. SCHAUBLE: Thank you, Ms. Marshall. No
- 10 further questions.
- 11 CHIEF JUDGE CHACKIN: Any redirect?
- MR. SHAINIS: Yes, Your Honor.
- 13 REDIRECT EXAMINATION
- 14 BY MR. SHAINIS:
- 15 Q Ms. Marshall, just to start off with just a
- 16 clarification, just to make the record clear, the whole of
- radios that we discussed, these 500 radios, so to speak,
- 18 what did they consist of?
- 19 A Used --
- 20 O They were all used?
- 21 A -- demos, rentals. We do have new used -- new
- 22 radios, but they were usually not considered into that,
- 23 because they always vary.
- Q Okay, you just said demos and rentals?
- 25 A Demos, rentals and used.

- 1 Q Would loaners be included in that?
- 2 A Yes.
- 3 Q And, in response to a question of Mr. Schauble,
- 4 you indicated that the number of rentals was 500. You're
- 5 just co-mingling everything. A rental could be anything.
- 6 A All of it together.
- 7 Q I just wanted to make sure of that, thank you.
- 8 The rentals, did they receive service on Lucky's computers?
- 9 MR. SCHAUBLE: Objection, beyond the scope of the
- 10 cross.
- 11 CHIEF JUDGE CHACKIN: Overruled.
- 12 THE WITNESS: Yes.
- BY MR. SHAINIS:
- 14 Q And, if someone was renting a radio, was an entry
- 15 made in Lucky's billing system?
- 16 A I don't know.
- 17 O And, the price paid for renting a radio, did that
- 18 include the repeater service, do you know?
- 19 A Yes.
- MR. SHAINIS: No further questions.
- 21 CHIEF JUDGE CHACKIN: Do you have any further
- 22 questions?
- MR. SCHAUBLE: No, Your Honor.
- 24 CHIEF JUDGE CHACKIN: You're excused. Thank you
- 25 very much.

- 1 THE WITNESS: Thank you.
- 2 (Witness excused.)
- 3 CHIEF JUDGE CHACKIN: Let's go off the record.
- 4 (Whereupon, a short recess was taken.)
- 5 CHIEF JUDGE CHACKIN: We'll go back on the record.
- 6 Yes, Mr. Schauble?
- 7 MR. SCHAUBLE: Your Honor, in light of Ms.
- 8 Marshall's testimony, an inquiry. We have an exhibit in
- 9 this case as Exhibit 2, several rental agreements.
- 10 CHIEF JUDGE CHACKIN: Yes.
- MR. SCHAUBLE: My question is, are these all the
- rental agreements that are currently in Mr. Kay's custody?
- 13 MR. SHAINIS: I don't know.
- MR. GAULT: Your Honor, I would make the request
- 15 that Mr. Kay search his files --
- MR. KELLER: Well, perhaps we could ask Mr. Kay.
- 17 He will know.
- 18 MR. SHAINIS: Well, let me ask this. Let's assume
- 19 for argument's sake that we do have more rental agreements.
- 20 MR. SCHAUBLE: Your Honor, I'm interested in
- 21 specific rental agreements, specifically any in the name of
- 22 Metro Security or Kevin Hessman.
- 23 CHIEF JUDGE CHACKIN: There are none in there now?
- MR. SCHAUBLE: Not that I've been able to find,
- 25 Your Honor. If there are --

1	CHIEF	JUDGE	CHACKIN:	Well	Т	think	that/g	2
_	CHILL	900066	CHACKIN:	METT,		CITTIIV	LHAL S	а

- 2 reasonable agreement in light of witness testimony. If
- 3 there are such agreements, they should be made available.
- 4 MR. KELLER: We'll try.
- 5 CHIEF JUDGE CHACKIN: We're just dealing with the
- 6 ones, Hessman or Metro.
- 7 MR. SHAINIS: All right, we'll make an inquiry.
- 8 CHIEF JUDGE CHACKIN: Is that it?
- 9 MR. SCHAUBLE: That's it, Your Honor. We're ready
- 10 for the next witness.
- 11 CHIEF JUDGE CHACKIN: All right. Would you raise
- 12 your right hand, please?
- 13 Whereupon,
- 14 ANTHONY MARSHALL
- 15 having been first duly sworn, was called as a witness
- herein, and was examined and testified as follows:
- 17 CHIEF JUDGE CHACKIN: Please be seated.
- 18 DIRECT EXAMINATION
- 19 BY MR. SHAINIS:
- 20 Q Mr. Marshall, could you state your full name for
- 21 the record?
- 22 A Anthony William Marshall.
- 23 O And, could you state your residence address?
- 24 A 1301 East Avenue I, Space 101, Lancaster,
- 25 California 93535.

- 1 Q Just so the record is complete, Mr. Marshall, are
- you related to Deborah Marshall?
- 3 A Yes, I am. I'm her husband.
- 4 Q Just one moment. And, Mr. Marshall, are you
- 5 currently employed?
- 6 A Yes.
- 7 Q Where are you employed?
- 8 A Southland Communications.
- 9 Q How long have you been employed there?
- 10 A Fourteen years solid, four years before that, on
- 11 and off.
- 12 Q What is your job at Southland?
- 13 A At present, I hold the two positions. I hold
- installer and I hold stockroom, shipping, receiving.
- 15 Q Have you always had the same position? Have you
- 16 always been an installer?
- 17 A Yes.
- 18 Q What are your duties as installer?
- 19 A Install the communications equipment on the
- 20 commercial repeater sites, installing communications
- 21 equipment into customers' vehicles and base stations. And,
- 22 general maintenance and installation of the equipment in the
- 23 shop.
- 24 Q And, in your working with the equipment, can you
- tell me, prior to January, 1994, can you tell me if there

- was an inventory of radios at Southland at that time?
- 2 A I can tell you the inventory, but not a quantity.
- 3 Q Okay, there was an inventory?
- 4 A Yes.
- 5 Q Can you estimate the quantity of radios?
- 6 A No.
- 7 Q Was there an inventory of used radios?
- 8 A Yes.
- 9 Q And, there was an inventory of new radios?
- 10 A Yes.
- 11 Q Were the new radios used for sales purposes?
- 12 A New?
- 13 O Yes.
- 14 A Yes, sir.
- 15 Q What was the purpose of the used radios?
- 16 A Sales, loaners, demos, contributions. I'm trying
- 17 to think if there's anything outside of that. I don't think
- 18 so.
- 19 O Did any of the used radios get used for rentals?
- MR. SCHAUBLE: Objection, leading.
- 21 CHIEF JUDGE CHACKIN: Overruled.
- BY MR. SHAINIS:
- 23 Q And, I realize you cannot estimate how many
- 24 radios, but would there, at that period of time, now this is
- January of 1994, was it more than a few radios?

MR. SCHAUBLE: Objection. The question has been 1 2 asked and he said he can't estimate. CHIEF JUDGE CHACKIN: 3 MR. SHAINIS: Well --4 CHIEF JUDGE CHACKIN: -- I'll sustain the 5 6 objection to that question, but I'll permit further questioning along that line. 7 8 MR. SHAINIS: All right, thank you. BY MR. SHAINIS: 9 0 Where were the inventoried radios kept at 10 Southland? 11 In the stockroom. 12 Α And, were they kept on shelving? 13 Q 14 Α On what is called gorilla racks. Gorilla? 15 0 Gorilla racks. Α 16 Such as the animal? 17 0 That's what they're named after. 18 Α Okay, I'm just doing that for the reporter. 0 19 you tell me what the size of the room that this inventory 20 was contained in? 21

Heritage Reporting Corporation (202) 628-4888

I've got to do some judging here.

Can you give me a minute to think on that?

Α

0

Α

0

Absolutely.

Absolutely.

22

23

24

25

- 1 A The room is probably -- I'm a bad judge of
- 2 distance. I would have to say the room is not under 25 by
- 3 20.
- 4 Q Okay.
- 5 A The racks went 15 feet to the ceiling and the
- 6 whole room is filled with racks, with very little walk space
- 7 in between. That's why it's difficult to judge it.
- 8 Q Very little what space?
- 9 A Walking space between the racks.
- 10 Q Oh, okay. And, were the racks filled with this
- 11 inventory?
- 12 A Yes.
- 13 Q I understand what you described. That seems like
- 14 a lot of radios.
- MR. SCHAUBLE: Objection.
- 16 CHIEF JUDGE CHACKIN: I'll sustain the objection.
- 17 (Pause.)
- 18 BY MR. SHAINIS:
- 19 Q Mr. Marshall, on January 17, 1994, at
- approximately 4:30 in the morning, where were you?
- 21 A In bed, asleep.
- Q What time did you get up?
- 23 A I can't name the exact time, but --
- 24 O Do you recall approximately --
- 25 A Yeah, falling one story down to the floor.

- 1 Q Were you with your wife?
- 2 A Yes.
- 3 Q And, what caused your falling one story to the
- 4 floor?
- 5 A Our bedroom floor caving in from the earthquake.
- 6 Q And, what did you do subsequent to that?
- 7 A Built a little stack out of stuff that down in the
- 8 room that we had, since we were in storage garages which
- 9 were locked from the exterior, to get out to the living
- 10 room. Crawled up in the living room, got my wife up there,
- and got us out of the place, and proceeded to go from there
- to the shop, being that our place was in ruins and I could
- 13 do nothing there at all.
- Q When you say the shop, what do you mean?
- 15 A Southland Communications.
- 16 O And, what did you find when you entered Southland
- or when you arrived at Southland?
- 18 A Jim was there already, and the place was
- 19 demolished.
- 20 Q And, describe to me, as specifically as you can,
- 21 what do you mean by demolished?
- 22 A Nothing is where it would have normally have been.
- The dropped ceiling tiles, the light fixtures on the dropped
- 24 ceiling, anything at the ceiling levels was on the ground.
- 25 All the office cubicles were basically busted apart and all

- over the place. The desks were -- anything that was on top
- of a desk was on the ground. Computers, typewriters,
- 3 everything was a complete shambles and a mess. It looked
- 4 like a tornado had literally gone through the inside of the
- 5 building.
- 6 Q Was there electricity in the building?
- 7 A I don't recall if we had electricity immediately
- 8 or not. It was day lighting up by the time I got there
- 9 then.
- 10 Q Was there water service to the building?
- 11 A I, again, do not recall. I left the building
- 12 shortly after that.
- 13 Q Why did you leave?
- 14 A Jim gave me the keys to one of our large company
- vehicles and told me to go to my house and get whatever
- 16 goods out of my place I could and still salvage out of
- 17 there, before they red tagged my building and would not
- 18 allow us back into it.
- 19 O I want to go back before the earthquake and did
- you see and speak to Mr. Kay on a daily basis?
- 21 A Daily basis? No
- 22 Q How many times a week did you encounter Mr. Kay
- before the earthquake, 90 days before the earthquake?
- 24 A I would see him on a daily. I would not interact
- with him on a daily. Interacting, maybe two days, three

- 1 days out of the week.
- 2 Q And, what was the nature of your interaction with
- 3 him?
- 4 A Is this at the business now or --
- 5 Q Yes, at the business. Prior to the earthquake?
- A Yes, but I mean, at the business or any time when
- 7 I was --
- 8 O No. at the business?
- 9 A At the business? Verification of certain things
- 10 with the company vehicles. If I needed a repair done on the
- 11 company vehicles, I had to go to Mr. Kay to see what
- mechanic he wanted me to send it to and specific
- verification of different things involving specialty items
- 14 dealing with questions of Lucky's orientation, dealing with
- the Southland business that would involve my installations.
- 16 O Did Mr. Kay's interaction with you change after
- 17 the earthquake?
- 18 A It was almost impossible to deal with him after
- 19 the earthquake.
- 20 O Could you be more specific with examples?
- 21 A He was very short and quick to temper on the exact
- same items that before he would have very patiently
- 23 explained it to you in detail. Where, after the earthquake,
- 24 it was like, I don't have time to deal with this, I've got
- other things on my mind. You know your job, do it and get

- 1 it done.
- 2 Q Did you know Kevin Hessman?
- 3 A Yes, I did.
- 4 Q How did you know him?
- 5 A He was the stock person and I had to deal with him
- to get equipment out of the stockroom for my installations.
- 7 Q What was your relationship with him?
- 8 MR. SCHAUBLE: Objection.
- 9 CHIEF JUDGE CHACKIN: Overruled.
- 10 THE WITNESS: Personal feelings, do you mean, or
- 11 relationship as a business?
- BY MR. SHAINIS:
- 13 Q Let's start with personal feelings?
- 14 A Personal feelings --
- MR. SCHAUBLE: Objection, irrelevant.
- 16 CHIEF JUDGE CHACKIN: Sustained. I'll let you
- 17 delve into the business relationship.
- BY MR. SHAINIS:
- 19 Q All right, what was your business relationship
- 20 with Kevin Hessman?
- 21 A Business relations, I would approach his office
- 22 and ask him for equipment, and he would -- no, I can't say
- 23 he would bring me the equipment, because half the time, he
- 24 wouldn't do it. I would have to go to the general manager
- to actually get him to do his job.

_	Q Did you ever make any complaines to any or your
2	superiors about Mr. Hessman?
3	MR. SCHAUBLE: Objection.
4	CHIEF JUDGE CHACKIN: Overruled.
5	THE WITNESS: I made complaints to the general
6	manager at that time, who was Roy Jensen, and when that
7	seemed to get ignored, I went directly to Mr. Kay.
8	BY MR. SHAINIS:
9	Q Did you ever complain to either Mr. Jensen or Mr.
10	Kay concerning Mr. Hessman's voracity?
11	MR. SCHAUBLE: Objection.
12	CHIEF JUDGE CHACKIN: Overruled.
13	THE WITNESS: Can you please explain the word
14	"voracity"?
15	BY MR. SHAINIS:
16	Q Yes, his truthfulness or lack thereof?
17	A I had made comments that I suspected that
18	equipment was going into his car for usages, personal
19	usages, without going through the company.
20	Q Did Mr. Hessman have any duties outside of the
21	company? Did he have a job outside of Southland, that you
22	know of?
23	A That I know of for sure? No. I do believe I had
24	overheard him and Roy Jensen talking at times about a
25	security something, bodyguards or something, that they were

- 1 doing off company time.
- 2 Q You just mentioned Mr. Jensen. You knew Mr.
- 3 Jensen as one of your superiors, is that correct?
- 4 A Correct.
- Did there ever come a time when you made a
- 6 complaint about Mr. Jensen?
- 7 A Yes.
- 8 Q Would that be to Mr. Kay?
- 9 A Yes.
- MR. SCHAUBLE: Objection, Your Honor. What kind
- of complaint to Mr. Kay?
- 12 CHIEF JUDGE CHACKIN: Overruled.
- BY MR. SHAINIS:
- 14 Q What was the nature of the complaint?
- 15 A That I did not believe Mr. Jensen was properly
- doing his job and reprimanding Mr. Hessman for not doing
- 17 his, and that he was coddling him.
- 18 Q Did you ever complain to Mr. Kay about Mr. Jensen
- 19 being truthful?
- 20 A I never put it in that manner.
- 21 Q How would you have put it?
- MR. SCHAUBLE: Objection.
- 23 CHIEF JUDGE CHACKIN: Sustained.
- MR. SHAINIS: Your Honor, can we have like a two-
- 25 minute break, please?

1	CHIEF JUDGE CHACKIN: All right.
2	(Whereupon, a short recess was taken.)
3	CHIEF JUDGE CHACKIN: Back on the record.
4	MR. SHAINIS: No further questions.
5	CHIEF JUDGE CHACKIN: Any cross?
6	MR. SCHAUBLE: Just a little bit, Your Honor.
7	CHIEF JUDGE CHACKIN: Go ahead.
8	CROSS-EXAMINATION
9	BY MR. SCHAUBLE:
10	Q Good afternoon, Mr. Marshall.
11	A Good afternoon.
12	Q You testified concerning your work for Southland.
13	Is it correct that you also performed other work for Mr.
14	Kay?
15	A Yes.
16	Q Could you please describe that other work?
17	A I do general maintenance and repair on his
18	personal dwelling and on his personal vehicles.
19	Q During what time period?
20	A Ever since I've worked for him. Well, no, if I
21	can correct that?
22	Q Sure.
23	A Ever since I've worked for him, I have always
24	can't say always have he bought the house 14, between 14
25	and 16 years ago and that's when I started doing personal

- 1 work at his house for him. Before that, he was an apartment
- dweller, and I did not do personal maintenance for him.
- 3 Q Would this be work you would perform on evenings
- 4 and weekends for Mr. Kay?
- 5 A Yes.
- 6 Q Now, you testified concerning the inventory of
- 7 radios. Is it correct that within the subset known as "used
- 8 inventory", there was a part of that, some of those radios
- 9 were considered to be in the rental fleet?
- 10 A Can you rephrase that, please?
- 11 Q Certainly. In the inventory, was there a stack of
- 12 radios known as the rental fleet?
- 13 A Yes.
- 14 Q These were radios that were specifically
- designated to be used as rental radios?
- 16 A Correct.
- 17 Q This was part of the inventory of used radios?
- 18 A I'm not sure if it's actually counted in inventory
- 19 as used, or if it's counted in as a rental. I'm not sure
- 20 how that is counted in.
- 21 Q Currently, do you have any estimate of the size of
- 22 the rental fleet?
- A No more than 200.
- Q Could you estimate the size of the rental fleet
- immediately after the earthquake?

1	A Immediately after? There was no accounting for
2	anything. It was a pile.
3	Q Say by June of 1994?
4	A No, it would have been very difficult for me to
5	count at that time, because I was still not actually
6	involved in the stockroom and stock.
7	Q When did you become involved in the stockroom and
8	stock?
9	A As a professional basis, as a job living?
10	Q Yes.
11	A About two months ago.
12	MR. SCHAUBLE: One moment, Your Honor?
13	CHIEF JUDGE CHACKIN: Yes.
14	(Pause.)
15	MR. SCHAUBLE: No further questions, Your Honor.
16	Thank you, Mr. Marshall.
17	CHIEF JUDGE CHACKIN: Any redirect?
18	MR. SHAINIS: No, Your Honor.
19	CHIEF JUDGE CHACKIN: You're excused, thank you.
20	THE WITNESS: Thank you.
21	(Witness excused.)
22	CHIEF JUDGE CHACKIN: All right, the only
23	remaining witness, I gather, is Mr. Kay, is that correct?

MR. SHAINIS: That's correct, Your Honor.

CHIEF JUDGE CHACKIN: Will he be here tomorrow

24

25

- 1 morning?
- 2 MR. SHAINIS: Yes, Your Honor.
- 3 CHIEF JUDGE CHACKIN: Nine a.m. tomorrow morning?
- 4 MR. SHAINIS: Your Honor, there's no problem with
- 5 Mr. Kay being here at nine, as far as I know. I had a brief
- 6 discussion with Mr. Schauble, in light of the weather, that
- 7 I think we should plan for nine, but if Mr. Kellett is en
- 8 route, we should delay until he gets here.
- 9 CHIEF JUDGE CHACKIN: Well, the weather is
- supposed to improve tomorrow. It's supposed to be warmer,
- 11 as I understand.
- 12 MR. SCHAUBLE: I think that should be fine, Your
- 13 Honor. I heard from Mr. Knowles-Kellett that the Gettysburg
- 14 facility is closing early today because of the weather, but
- 15 I'm hoping that it's going to be improved overnight, so
- there shouldn't be a problem with him being down here by 9
- 17 a.m. tomorrow morning.
- 18 CHIEF JUDGE CHACKIN: All right, so there's a
- 19 possibility we may finish this case tomorrow?
- MR. SHAINIS: Hope springs eternal. I don't know.
- We have to do Kay's cross-examination and then following his
- 22 direct --
- 23 CHIEF JUDGE CHACKIN: Well, if we don't, we don't.
- We'll finish on Tuesday. All right, we're in recess until
- 25 tomorrow at 9 a.m.

```
(Whereupon, at 3:00 p.m., the hearing was
 1
      recessed, to reconvene at 9:00 a.m. on Friday, January 15,
 2
      1999.)
 3
      //
 4
      //
 5
 6
      //
      11
 7
      //
 8
 9
      //
      //
10
      //
11
      //
12
      //
13
      //
14
15
      //
      //
16
      11
17
18
      //
19
      //
      11
20
21
      //
      //
22
      //
23
      //
24
      //
25
```

REPORTER'S CERTIFICATE

FCC DOCKET NO.: 94-147

CASE TITLE: IN RE: JAMES A. KAY, JR.

HEARING DATE: January 14, 1999

LOCATION: Washington, D.C.

I hereby certify that the proceedings and evidence are contained fully and accurately on the tapes and notes reported by me at the hearing in the above case before the Federal Communications Commission.

Date: __1-14-99_ ___Sharon Bellamy____

Official Reporter

Heritage Reporting Corporation

1220 "L" Street, N.W. Washington, D.C. 20005

TRANSCRIBER'S CERTIFICATE

I hereby certify that the proceedings and evidence were fully and accurately transcribed from the tapes and notes provided by the above named reporter in the above case before the Federal Communications Commission.

Date: _1-19-99__ ___ Diane Duke_____ Official Transcriber

Heritage Reporting Corporation

PROOFREADER'S CERTIFICATE

I hereby certify that the transcript of the proceedings and evidence in the above referenced case that was held before the Federal Communications Commission was proofread on the date specified below.

Date: _1-23-99__ Meredith Page____Official Proofreader

Heritage Reporting Corporation